



Payment Estimator

Model 3 - AWD Long Range | Odometer: 50 | Registration: USA CA 91780 Los Angeles County | Delivery: USA CA 91780 Los Angeles County

Configured Price: \$48,490

Cash		Loan		Lease	
Configured Price	\$48,490	Loan Monthly Payment	\$673	Total Monthly Payment Including est. sales tax	\$523
Trade-In Value	\$0	Term	72 mo	Term	36 mo
Trade-In Payoff	\$0	APR	2.49%	Annual Miles	10,000 mi
Trade-in Equity	\$0				
Vehicle Price	\$49,790	Total Amount Financed	\$44,941	Upfront Tax Amount	\$541
California Sales Tax	\$4,730	Finance Tax	No	Cash Down Payment	\$5,000
California Total Fees	\$629			First Month's Lease Payment	\$523
Total Vehicle Price	\$55,149			Acquisition Fee	\$695
Total Vehicle Price	\$55,149	Cash Down Payment	\$4,849	Upfront Sales Tax	\$541
Trade-in Equity	\$0	California Sales Tax	\$4,730	Total Fees	\$629
Non-Cash Credits	-\$1,500	California Total Fees	\$629	Total Amount Due for Delivery Including est. sales tax	\$5,888
		Trade-in Equity	\$0		
		Non-Cash Credits	-\$1,500	Additional Lease Details	
Total Amount Due for Delivery Including est. sales tax	\$53,649	Total Amount Due for Delivery Including est. sales tax	\$8,708	Residual Value	\$33,292
Additional Cash Details		Additional Loan Details		Money Factor	0.002021
		Max Financed Amount	\$52,280	Lease Interest Rate	4.85%
		Loan to Value Ratio %	90.26%	(This percentage may not measure the overall cost of financing this lease.)	
		No pre-payment penalty		Total Amount Financed	\$44,790
		No loan origination fees		Over-mileage charge (per mile over)	\$0.25
		Fixed rate loan		Disposition Fee	\$395
				(if vehicle is returned at scheduled end of lease)	
				No pre-payment penalty	
				No loan origination fees	
				Fixed rate loan	

The calculator above provides information about the price of the car if you pay in cash and the estimated monthly payment if you participate in Tesla Leasing or Tesla Lending. The calculator includes estimated taxes or fees, which vary from state to state and in some cases, town to town. Final tax and fee amounts may vary.

Legal disclosures for loans:
Available in most states. On approved credit. Not all customers will qualify. Amount financed includes estimated applicable sales tax. Title, registration and other fees are additional fees that are due at signing. Estimated monthly payments shown based on the current advertised interest rate.

Legal disclosures for leases:
The payment calculations are provided for informational purposes only and may reflect assumptions that may not apply to you or lease terms for which you may not qualify. Available in most states. On approved credit. Not all customers will qualify. Not available in states (DE, IA, KY, LA, MI, MS, NE, NH, OK, WI) where Tesla doesn't originate leases. Payments do not include applicable taxes. Tax, title, registration and other fees are additional fees that are due at signing. Above may or may not include all fees. No security deposit required. Estimated monthly payments shown based on the current lease program and financing rate, which may change before an order is placed.