



Payment Estimator

Model 3 - AWD Long Range Performance | Odometer: 50 | Registration: USA CA 91780 Los Angeles County |
Delivery: USA CA 91780 Los Angeles County | Configured Price: \$56,990

Cash		Loan		Lease	
Configured Price	\$56,990	Loan Monthly Payment	\$788	Total Monthly Payment Including est. sales tax	\$708
Trade-In Value	\$0	Term	72 mo	Term	36 mo
Trade-In Payoff	\$0	APR	2.49%	Annual Miles	10,000 mi
Trade-in Equity	\$0				
Vehicle Price	\$58,290	Total Amount Financed	\$52,591	Upfront Tax Amount	\$541
California Sales Tax	\$5,538	Finance Tax	No	Cash Down Payment	\$5,000
California Total Fees	\$685			First Month's Lease Payment	\$708
Total Vehicle Price	\$64,513			Acquisition Fee	\$695
Total Vehicle Price	\$64,513	Cash Down Payment	\$5,699	Upfront Sales Tax	\$541
Trade-in Equity	\$0	California Sales Tax	\$5,538	Total Fees	\$685
Non-Cash Credits	-\$1,500	California Total Fees	\$685	Total Amount Due for Delivery Including est. sales tax	\$6,129
		Trade-in Equity	\$0		
		Non-Cash Credits	-\$1,500		
Total Amount Due for Delivery Including est. sales tax	\$63,013	Total Amount Due for Delivery Including est. sales tax	\$10,422	Additional Lease Details	
Additional Cash Details		Additional Loan Details		Residual Value	\$37,242
		Max Financed Amount	\$61,205	Money Factor	0.002221
		Loan to Value Ratio %	90.22%	Lease Interest Rate	5.33%
		No pre-payment penalty		(This percentage may not measure the overall cost of financing this lease.)	
		No loan origination fees		Total Amount Financed	\$53,290
		Fixed rate loan		Over-mileage charge (per mile over)	\$0.25
				Disposition Fee	\$395
				(if vehicle is returned at scheduled end of lease)	
				No pre-payment penalty	
				No loan origination fees	
				Fixed rate loan	

The calculator above provides information about the price of the car if you pay in cash and the estimated monthly payment if you participate in Tesla Leasing or Tesla Lending. The calculator includes estimated taxes or fees, which vary from state to state and in some cases, town to town. Final tax and fee amounts may vary.

Legal disclosures for loans:
Available in most states. On approved credit. Not all customers will qualify. Amount financed includes estimated applicable sales tax. Title, registration and other fees are additional fees that are due at signing. Estimated monthly payments shown based on the current advertised interest rate.

Legal disclosures for leases:
The payment calculations are provided for informational purposes only and may reflect assumptions that may not apply to you or lease terms for which you may not qualify. Available in most states. On approved credit. Not all customers will qualify. Not available in states (DE, IA, KY, LA, MI, MS, NE, NH, OK, WI) where Tesla doesn't originate leases. Payments do not include applicable taxes. Tax, title, registration and other fees are additional fees that are due at signing. Above may or may not include all fees. No security deposit required. Estimated monthly payments shown based on the current lease program and financing rate, which may change before an order is placed.