

Tesla April Price Increase

| Item | Original | Now | Increased | |
|--------------------------|-----------------|-----------------|-----------------|------|
| | | | Dollars | % |
| Solar Roof | \$44,169 | \$59,579 | \$15,409 | 35% |
| Roof & site repairs | \$200 | \$200 | \$0 | 0% |
| Power Wall #1 | \$7,553 | \$9,500 | \$1,947 | 26% |
| Power Wall #2 | \$7,553 | \$9,500 | \$1,947 | 26% |
| Install Roof & Walls | \$2,600 | \$2,000 | (\$600) | -23% |
| Taxes | | \$3,605 | \$3,605 | |
| Renewable Credit | | (\$596) | (\$596) | |
| Deposit | (\$100) | (\$100) | \$0 | 0% |
| Total Due (Excel) | \$61,976 | \$83,687 | \$21,711 | 35% |
| Total Due (Tesla) | \$59,276 | \$79,687 | \$20,411 | 34% |
| Delta to Excel | (\$2,700) | (\$4,000) | (\$1,300) | -1% |
| With Tax Credits | | | | |
| Federal Tax Credit | (\$11,112) | (\$14,750) | (\$3,638) | 33% |
| Net Cost (Excel) | \$107,439 | \$144,623 | \$37,184 | 35% |
| Net Cost (Tesla) | \$48,263 | \$65,037 | \$16,773 | 35% |
| Delta to Excel | (\$59,176) | (\$79,587) | (\$20,411) | 0% |