

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF SOUTHWESTERN)
PUBLIC SERVICE COMPANY'S)
APPLICATION FOR REVISION OF ITS)
RETAIL RATES UNDER ADVICE)
NOTICE NO. 272,)

CASE NO. 17-00255-UT

SOUTHWESTERN PUBLIC SERVICE)
COMPANY,)

APPLICANT.)

STATE OF MISSOURI)
COUNTY OF ST. LOUIS)

SS

Affidavit of Michael P. Gorman

Michael P. Gorman, being first duly sworn, on her oath states:

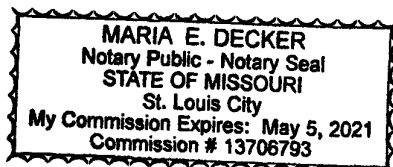
1. My name is Michael P. Gorman. I am a Managing Principal with Brubaker & Associates, Inc., having its principal place of business at 16690 Swingley Ridge Road, Suite 140, Chesterfield, Missouri 63017. We have been retained by Federal Executive Agencies ("FEA") and Louisiana Energy Services, LLC d/b/a URENCO USA ("LES") in this proceeding on their behalf.

2. Attached hereto and made a part hereof for all purposes are my Direct Testimony and attachments which were prepared in written form for introduction into evidence in Case No. 17-00255-UT.

3. I hereby swear and affirm that the testimony and attachments are true and correct and that they show the matters and things that they purport to show.


Michael P. Gorman

Subscribed and sworn to before me this 12th day of April, 2018.




Notary Public

My commission expires: May 5, 2021

BEFORE THE NEW MEXICO PUBLIC REGULATION COMMISSION

IN THE MATTER OF SOUTHWESTERN)
PUBLIC SERVICE COMPANY'S)
APPLICATION FOR REVISION OF ITS)
RETAIL RATES UNDER ADVICE)
NOTICE NO. 272,)
SOUTHWESTERN PUBLIC SERVICE)
COMPANY,)
APPLICANT.)

CASE NO. 17-00255-UT

**Table of Contents for the
Direct Testimony of Michael P. Gorman**

	<u>Page</u>
I. SUMMARY	2
II. TCJA AND CAPITAL STRUCTURE	13
II.A. Revised Credit Metric Projections	28
III. PREPAID PENSION ASSET	40
IV. POST-TEST YEAR PLANT ADDITIONS	45
V. TOLK DEPRECIATION EXPENSE	48
VI. RATE OF RETURN	54
VI.A. DCF Returns are Reliable and Accurate	55
VI.B. Electric Industry Authorized Returns on Equity,	57
VI.C. Regulated Utility Industry Market Outlook	66
VI.D. Federal Reserve and Market Capital Costs Outlook	72
VI.E. SPS Investment Risk	78
VI.F. SPS's Proposed Capital Structure	81
VII. EMBEDDED COST OF DEBT	87

Public Version

VIII. RETURN ON EQUITY	87
VIII.A. Risk Proxy Group	89
VIII.B. Discounted Cash Flow Model	91
VIII.C. Sustainable Growth DCF	100
VIII.D. Multi-Stage Growth DCF Model	102
VIII.E. Risk Premium Model	113
VIII.F. Capital Asset Pricing Model ("CAPM")	122
VIII.G. Return on Equity Summary	130
VIII.H. Financial Integrity	131
IX. RESPONSE TO SPS WITNESS MS. ANN E. BULKLEY	136
IX.A. Summary of Rebuttal	136
IX.B. Bulkley DCF	144
IX.B.1. Bulkley Constant Growth DCF	144
IX.C. Bulkley CAPM Studies	152
IX.D. BYP Risk Premium Approach	158
IX.E. Additional Risks	163
QUALIFICATIONS OF MICHAEL P. GORMAN	Appendix A
Attachment MPG-1 through Attachment MPG-23	

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 **Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A Michael P. Gorman. My business address is 16690 Swingley Ridge Road,
3 Suite 140, Chesterfield, MO 63017.

4 **Q WHAT IS YOUR OCCUPATION?**

5 A I am a consultant in the field of public utility regulation and a Managing
6 Principal with the firm of Brubaker & Associates, Inc. ("BAI"), energy,
7 economic and regulatory consultants.

8 **Q PLEASE DESCRIBE YOUR EDUCATIONAL AND**
9 **PROFESSIONAL BACKGROUND.**

10 A This information is included as Appendix A to my testimony.

11 **Q ON WHOSE BEHALF ARE YOU APPEARING IN THIS**
12 **PROCEEDING?**

13 A I am appearing on behalf of Louisiana Energy Services, LLC d/b/a
14 URENCO USA ("LES") and Federal Executive Agencies ("FEA"). LES
15 and FEA own and operate facilities in the Southwestern Public Service
16 Company ("SPS" or "Company") service territory.

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 **Q WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY IN**
2 **THIS CASE?**

3 **A My testimony addresses certain revenue requirement, capital structure, and**
4 rate of return issues. I provide an initial summary below before addressing
5 each issue.

6 **I. SUMMARY**

7 **Q PLEASE SUMMARIZE SPS'S CLAIMED REVENUE**
8 **DEFICIENCY.**

9 **A SPS has estimated a revenue deficiency including the effects of the change**
10 in the federal corporate income tax rate based on the passage of the federal
11 Tax Cuts and Jobs Act ("TCJA") at the end of 2017. This law changed the
12 corporate income tax rate applicable to SPS, and all other investor-owned
13 utilities, from 35% down to 21%. SPS estimates that its revenue deficiency
14 ignoring the change in the federal income tax rate would be \$42.5 million,
15 and its revenue deficiency reflecting the TCJA would decrease to
16 \$31.1 million, an \$11.4 million reduction.¹

17 In reflecting the revenue deficiency considering the change in the
18 TCJA, SPS has requested to significantly modify its ratemaking capital

¹Third Supplemental Direct Testimony of Arthur Freitas at 10.

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 structure to mitigate the reduction in its internal cash flows and credit
2 metrics caused by the TCJA. SPS proposes to modify its revenue deficiency
3 by increasing its rate of return which increases both cash flow and earnings.
4 Specifically, SPS proposes to adjust its ratemaking capital structure to be
5 based on a 58% common equity ratio, compared to the 53.97% common
6 equity ratio SPS proposed prior to reflection of the TCJA corporate tax rate
7 change. This capital structure change increases SPS's revenue requirement
8 at the new corporate income tax rate by \$3.1 million.

9 **Q PLEASE SUMMARIZE YOUR PROPOSED REVENUE**
10 **REQUIREMENT ADJUSTMENTS TO SPS'S CLAIMED REVENUE**
11 **DEFICIENCY REFLECTING THE TCJA.**

12 **A** My revenue requirement adjustments reflecting the TCJA are outlined in
13 Table 1 below.

Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT

TABLE 1	
<u>Revenue Requirement Adjustments</u>	
(\$ Millions)	
<u>Description</u>	<u>Amount</u>
Revenue Def. After TCJA	\$31.0
<u>Adjustments:</u>	
Capital Structure	\$3.1
Return on Equity	\$7.1
Prepaid Pension Asset	\$3.2
Post-Test Year Plant Additions	\$1.9
Tolk Plant Depr.	<u>\$2.9</u>
Total Adjustments	\$18.2
Adjusted Revenue Deficiency	\$12.8

1 As outlined above, I am recommending \$18.2 million of
2 adjustments to the Company's claimed revenue deficiency reflecting the
3 effects of the TCJA. However, I am not endorsing other cost of service
4 components proposed by SPS that I do not specifically address in this
5 testimony. Other parties may have additional appropriate and reasonable
6 adjustments to SPS's claimed cost of service that the Commission should
7 consider in setting just and reasonable rates in this proceeding.

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 **Q PLEASE DESCRIBE YOUR RECOMMENDATION REGARDING**
2 **THE EFFECTS OF THE TCJA.**

3 A SPS has asserted that it plans to provide the tax expense savings to
4 customers as a reduction to the cost of service in this rate case.² I support
5 this commitment as just and reasonable. However, SPS also proposes to
6 increase its common equity ratio, claiming that it must do so because its
7 cash flow and bond rating will be negatively impacted in the 2019-2021
8 timeframe as a result of the TCJA.³ I do not support this proposal and
9 recommend it be rejected. SPS's proposal simply retracts the customer
10 savings from the reduced tax rate by increasing customer costs through its
11 more expensive capital structure. SPS's proposal is not warranted under the
12 TCJA as claimed, and should be rejected.

13 **Q PLEASE EXPLAIN WHY YOU ARE PROPOSING TO REJECT**
14 **THE COMPANY'S PROPOSAL TO INCREASE THE COMMON**
15 **EQUITY RATIO UNDER THE EFFECTS OF THE TCJA.**

16 A The Company's proposal to increase its common equity ratio to 58% from
17 53.97% under the effects of the TCJA is without merit. The Company has
18 not commented on the significant cost to retail customers caused by this

² See SPS Letter to NMPRC (February 23, 2018) in Case No. 18-00016-UT.

³ Supplemental Direct Testimony of Brian Van Abel at 3.

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 proposed change in the ratemaking capital structure. More specifically,
2 SPS's ability to maintain its bond rating without increasing cost to
3 customers is an important issue and SPS has not fully considered the options
4 available if any change in cost of service is needed to support SPS's credit.

5 There are material factors that may impact SPS's credit metrics over
6 the forecast period that are not related to the TCJA, but are SPS's
7 responsibility and do not warrant the capital structure that SPS attempts to
8 justify solely due to the effects of the TCJA. When the cash flow impacts
9 are isolated to the TCJA, the effects do not justify a change in equity ratio.

10 While I am rejecting the Company's proposal to increase its
11 common equity ratio up to 58%, this should not be construed as endorsing
12 the Company's proposed capital structure with a 53.97% common equity
13 ratio. Rather, based on a review of regulated utility adjusted debt ratios for
14 credit metrics and normal industry capital structure awards, I believe SPS's
15 proposed capital structure is very expensive and has not been cost justified.
16 However, for purposes of my testimony, I will limit my comment on capital
17 structure to only the reasonableness of SPS's proposal to increase the
18 common equity ratio by 4 percentage points to correspond with the credit
19 metric and cash flow implications of the TCJA.

Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT

1 **Q PLEASE EXPLAIN WHY SPS'S PROJECTED CREDIT METRICS**
2 **ARE NEGATIVELY IMPACTED BY MORE THAN JUST THE**
3 **TCJA.**

4 **A**There are several factors that are negatively impacting SPS's projected
5 credit metrics. Those include the following:

- 6 1. The TCJA will impact SPS's going forward internal cash flows by
7 reducing incremental amounts of deferred taxes, caused by the reduced
8 federal corporate tax rate, elimination of bonus depreciation, and
9 elimination of deductibility of certain operating expenses. However and
10 importantly, elimination of bonus depreciation does not appear to have
11 a significant impact on SPS's cash flows at least over the forecast
12 period. Specifically, SPS's forecasts under a 54% common equity ratio
13 without the effects of the TCJA reflect an increase of net operating
14 losses starting in 2019, which reduce cash flow from operations and are
15 recorded on the balance sheet of NOL and other tax-related benefits as
16 a current asset. In other words, SPS's taxable income will not be
17 sufficient enough to allow for the use of bonus depreciation and other
18 tax credits recognized by SPS over the forecast period.
- 19 2. A significant impact on SPS's credit metrics over the forecast period
20 includes its continued failure to earn its authorized return on equity for
21 its retail jurisdictions served by SPS. SPS's forecasted earned return on
22 equity ranges from around *** up to around *** over
23 the forecast period. This compares to authorized returns on equity in
24 Texas and New Mexico of around 9.7%.⁴ For Xcel subsidiaries served
25 in multiple jurisdictions, the weighted average authorized return on
26 equity is around 9.6%. Failure to earn its authorized returns on equity
27 decreases SPS's net income, cash flows, and negatively impacts its
28 credit metrics.
- 29 3. The substantial investment SPS proposes to make in wind generation
30 approved in Case No. 17-00044-UT will have a temporary negative
31 effect on SPS's projected cash flows during the 2019-2021 period, but
32 will have positive impact on cash flows later as SPS is able to use

⁴Xcel Energy, Investors Presentation, March 26, 2018 at 37.

Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT

1 deferred PTCs to reduce current tax expense. These wind resources are
2 expected to be in-service in or around 2019 and 2020.

3 In the Stipulation on the wind projects, SPS agreed to pass the
4 Production Tax Credits ("PTC") associated with the wind generation on
5 to customers even if they cannot realize the tax savings in the year those
6 PTCs are earned. The Stipulation allows SPS to defer these ratepayer
7 PTC credits in a regulatory account and carry them forward until SPS
8 actually has the taxable income that can use the PTCs. The net effect of
9 this under the terms of the settlement is that it will have a negative
10 impact on SPS's cash flows during the period 2019-2021 but will
11 positively impact its cash flows later when SPS has taxable income that
12 can be charged against the deferred PTC NOL assets.

13 **Q PLEASE DESCRIBE YOUR PROPOSED ADJUSTMENT TO THE**
14 **PREPAID PENSION ASSET.**

15 **A** SPS has failed to prove that the prepaid pension asset was funded by
16 investor capital rather than customer contributions paid to SPS to fund
17 pension trust contributions. A return on a prepaid pension asset should only
18 be permitted if the utility proves that the prepaid pension asset was funded
19 by investor capital, and the existence of the prepaid pension asset reduces
20 pension cost to customers, including the cost of return on the prepaid
21 pension asset. SPS has not made such a proof in this case, but rather states
22 that this proof is not possible. For these reasons, SPS's prepaid pension
23 asset should be excluded from rate base, because the Company simply has
24 not proven that investors are entitled to a return on this investment. Further,
25 to the extent this investment produces benefits to retail customers, retail

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 customers are already entitled to those benefits to the extent they funded the
2 prepayment of the pension asset that caused these savings to be realized.
3 For these reasons, customers should not be asked to compensate SPS and
4 its investors for benefits that were realized through customer capital as
5 opposed to investor capital.

6 **Q PLEASE DESCRIBE YOUR ADJUSTMENTS TO SPS'S PLANT**
7 **ADDITIONS FROM THE END OF THE TEST YEAR (JUNE 30,**
8 **2017) TO THE NOVEMBER 30, 2017 POST-TEST YEAR PERIOD.**

9 A SPS's original filing was based on the projection that it would place
10 approximately \$44.0 million of additional plant in New Mexico retail
11 allocated in service by November 30, 2017, a 5-month period extending
12 beyond the end of the historical test year ending June 30, 2017. However,
13 the Company failed to meet that objective. Instead, SPS placed in service
14 approximately \$28.5 million of plant in-service by November 2017, on a
15 New Mexico retail basis. Adjusting SPS's cost of service in this proceeding
16 to reflect the actual amount of plant in-service it accomplished by
17 November 2017 reduces its net plant in-service by approximately \$15.4

Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT

1 million, and reduces the revenue requirement by approximately \$1.9
2 million⁵ on a New Mexico-Texas retail basis.

3 **Q PLEASE DESCRIBE YOUR ADJUSTMENT TO THE TOLK**
4 **GENERATING STATION INCREASED DEPRECIATION**
5 **EXPENSE.**

6 **A** SPS is proposing to accelerate the recovery of its Tolk generating plant
7 investment in this proceeding. SPS proposes to fully recover the Tolk plant
8 investment by 2032 rather than the current depreciation rate schedule
9 extending through 2042. Accelerating recovery of the Tolk plant increases
10 SPS's New Mexico retail depreciation expense and revenue requirement by
11 \$2.93 million.

12 The Company's proposal to accelerate the recovery of the Tolk plant
13 investment has not been shown to be a prudent planning decision. SPS's
14 planning studies do not show early retirement of Tolk as an economic
15 resource decision, and SPS has not resolved important resource planning
16 consequences in the event Tolk is retired. That is, the retirement of Tolk in
17 2031 will require additional investments needed for voltage stability in
18 areas supported by the Tolk plant. SPS simply has not determined the

⁵\$15.4 million x 8.38% (Attachment MPG-21) = \$1.3 million, plus \$15.4 million x estimated depreciation rates (MPG Workpapers) = \$600,000.

Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT

1 lowest cost option of resolving these voltage stability concerns, including
2 either maintaining operation of Tolk through its current plant operating life,
3 or retiring it early and installing new investments to support voltage stability
4 in areas affected by the Tolk early retirement.

5 For these reasons, early retirement of the Tolk facility has simply
6 not been proven to be a prudent resource planning decision.

7 Further, SPS has not provided a written notification to the SPP for
8 its decision to retire the Tolk plant to the Southwest Power Pool ("SPP") by
9 2032. Therefore, the SPP has not responded to SPS's proposal for the early
10 retirement of the Tolk plant.⁶

11 For all these reasons, SPS's proposal to accelerate recovery of the
12 Tolk facility is simply premature, not based on prudent planning decisions,
13 and is not shown to be a cost justified adjustment to the expected operating
14 life of the Tolk facility nor a prudent planning decision.

⁶SPS response to LES 3-4, included in Attachment MPG-2.

**Public Version
Direct Testimony of Michael P. Gorman
NMPRC Case No. 17-00255-UT**

1 **Q PLEASE DESCRIBE YOUR FINDINGS ON A FAIR AND**
2 **REASONABLE RETURN ON EQUITY FOR SETTING SPS'S**
3 **RATES IN THIS PROCEEDING.**

4 **A I recommend the New Mexico Public Regulatory Commission (the**
5 **"Commission" or "NMPRC") award SPS a return on common equity of**
6 **9.10%, which is above the midpoint of my estimated range of 8.70% to**
7 **9.50%. My recommended return on equity will fairly compensate SPS for**
8 **its current market cost of common equity, and it will mitigate the claimed**
9 **revenue deficiency in this proceeding by fairly balancing the interests of all**
10 **stakeholders.**

11 The overall rate of return produced by my recommended return on
12 common equity, and my ratemaking capital structure for SPS produces an
13 overall rate of return of 6.99%, as shown on my Attachment MPG-1.

14 Finally, I will show that SPS witness Ms. Bulkley's recommended
15 range of 9.75% to 10.50%, and her point estimate of 10.25%, are excessive
16 and unreasonable, and should be rejected.