

Kilocar Subscription Buyout Price

Model 3 Long Range w/ PUP & EAP		MSRP:	\$	55,000	Tesla's Residual	\$	34,375	
		Purchase Price:	\$	55,000	Monthly Depreciation	\$	434	
		Tax Credit - Start	\$	5,000	Tax Credit - End	\$	1,000	
		Adjusted Price	\$	50,000	Lease Start Date	1/15/2018		
		Down payment	\$	5,000	Monthly Payment	\$	699	
Purchase by:	Month	Down Payment	Cumulative Depr.	Tax Adjustment	Price Adjustment	Kilocar Adj. Price	% of MSRP	% of Purchase Price
1/31/2018	0	\$ 5,000.00	\$ -	\$ 5,000.00	\$ 10,000.00	45,000.00	81.8%	81.8%
2/28/2018	1	\$ 4,861.11	\$ 434.03	\$ 5,000.00	\$ 10,295.14	44,704.86	81.3%	81.3%
3/31/2018	2	\$ 4,722.22	\$ 868.06	\$ 5,000.00	\$ 10,590.28	44,409.72	80.7%	80.7%
4/30/2018	3	\$ 4,583.33	\$ 1,302.08	\$ 5,000.00	\$ 10,885.42	44,114.58	80.2%	80.2%
5/31/2018	4	\$ 4,444.44	\$ 1,736.11	\$ 5,000.00	\$ 11,180.56	43,819.44	79.7%	79.7%
6/30/2018	5	\$ 4,305.56	\$ 2,170.14	\$ 5,000.00	\$ 11,475.69	43,524.31	79.1%	79.1%
7/31/2018	6	\$ 4,166.67	\$ 2,604.17	\$ 5,000.00	\$ 11,770.83	43,229.17	78.6%	78.6%
8/31/2018	7	\$ 4,027.78	\$ 3,038.19	\$ 5,000.00	\$ 12,065.97	42,934.03	78.1%	78.1%
9/30/2018	8	\$ 3,888.89	\$ 3,472.22	\$ 5,000.00	\$ 12,361.11	42,638.89	77.5%	77.5%
10/31/2018	9	\$ 3,750.00	\$ 3,906.25	\$ 5,000.00	\$ 12,656.25	42,343.75	77.0%	77.0%
11/30/2018	10	\$ 3,611.11	\$ 4,340.28	\$ 5,000.00	\$ 12,951.39	42,048.61	76.5%	76.5%
12/31/2018	11	\$ 3,472.22	\$ 4,774.31	\$ 5,000.00	\$ 13,246.53	41,753.47	75.9%	75.9%
1/31/2019	12	\$ 3,333.33	\$ 5,208.33	\$ 5,000.00	\$ 13,541.67	41,458.33	75.4%	75.4%
2/28/2019	13	\$ 3,194.44	\$ 5,642.36	\$ 5,000.00	\$ 13,836.81	41,163.19	74.8%	74.8%
3/31/2019	14	\$ 3,055.56	\$ 6,076.39	\$ 5,000.00	\$ 14,131.94	40,868.06	74.3%	74.3%
4/30/2019	15	\$ 2,916.67	\$ 6,510.42	\$ 5,000.00	\$ 14,427.08	40,572.92	73.8%	73.8%
5/31/2019	16	\$ 2,777.78	\$ 6,944.44	\$ 5,000.00	\$ 14,722.22	40,277.78	73.2%	73.2%
6/30/2019	17	\$ 2,638.89	\$ 7,378.47	\$ 5,000.00	\$ 15,017.36	39,982.64	72.7%	72.7%
7/31/2019	18	\$ 2,500.00	\$ 7,812.50	\$ 5,000.00	\$ 15,312.50	39,687.50	72.2%	72.2%
8/31/2019	19	\$ 2,361.11	\$ 8,246.53	\$ 5,000.00	\$ 15,607.64	39,392.36	71.6%	71.6%
9/30/2019	20	\$ 2,222.22	\$ 8,680.56	\$ 5,000.00	\$ 15,902.78	39,097.22	71.1%	71.1%
10/31/2019	21	\$ 2,083.33	\$ 9,114.58	\$ 5,000.00	\$ 16,197.92	38,802.08	70.5%	70.5%
11/30/2019	22	\$ 1,944.44	\$ 9,548.61	\$ 5,000.00	\$ 16,493.06	38,506.94	70.0%	70.0%
12/31/2019	23	\$ 1,805.56	\$ 9,982.64	\$ 5,000.00	\$ 16,788.19	38,211.81	69.5%	69.5%
1/31/2020	24	\$ 1,666.67	\$ 10,416.67	\$ 5,000.00	\$ 17,083.33	37,916.67	68.9%	68.9%
2/28/2020	25	\$ 1,527.78	\$ 10,850.69	\$ 5,000.00	\$ 17,378.47	37,621.53	68.4%	68.4%
3/31/2020	26	\$ 1,388.89	\$ 11,284.72	\$ 5,000.00	\$ 17,673.61	37,326.39	67.9%	67.9%
4/30/2020	27	\$ 1,250.00	\$ 11,718.75	\$ 5,000.00	\$ 17,968.75	37,031.25	67.3%	67.3%
5/31/2020	28	\$ 1,111.11	\$ 12,152.78	\$ 5,000.00	\$ 18,263.89	36,736.11	66.8%	66.8%
6/30/2020	29	\$ 972.22	\$ 12,586.81	\$ 5,000.00	\$ 18,559.03	36,440.97	66.3%	66.3%
7/31/2020	30	\$ 833.33	\$ 13,020.83	\$ 5,000.00	\$ 18,854.17	36,145.83	65.7%	65.7%
8/31/2020	31	\$ 694.44	\$ 13,454.86	\$ 5,000.00	\$ 19,149.31	35,850.69	65.2%	65.2%
9/30/2020	32	\$ 555.56	\$ 13,888.89	\$ 5,000.00	\$ 19,444.44	35,555.56	64.6%	64.6%
10/31/2020	33	\$ 416.67	\$ 14,322.92	\$ 5,000.00	\$ 19,739.58	35,260.42	64.1%	64.1%
11/30/2020	34	\$ 277.78	\$ 14,756.94	\$ 5,000.00	\$ 20,034.72	34,965.28	63.6%	63.6%
12/31/2020	35	\$ 138.89	\$ 15,190.97	\$ 5,000.00	\$ 20,329.86	34,670.14	63.0%	63.0%
1/31/2021	36	\$ -	\$ 15,625.00	\$ 6,000.00	\$ 21,625.00	33,375.00	60.7%	60.7%